# **RESUME**

| NAME                            | : SUSHMITA ROY                   |
|---------------------------------|----------------------------------|
| <b>GENERAL INFORMATION</b>      |                                  |
| Languages Known                 | : English, Hindi                 |
| Nationality                     | : Indian                         |
| ADDRESS                         |                                  |
| <u>Vidya Nagar</u>              |                                  |
| <u>Bilaspur (Chhattisgarh)</u>  |                                  |
|                                 |                                  |
| CONTACT NUMBER                  |                                  |
| Mobile                          | : 9975468928, 9637695583         |
|                                 |                                  |
| WEB ADDRESS                     |                                  |
| E-mail Address                  | : cool_susmitaroy@rediffmail.com |
|                                 |                                  |
|                                 |                                  |
| ACADEMIC QUALIFICATION          |                                  |
| 1] Post Graduation (M.Com)      | : Guru Ghasidas University       |
|                                 | Bilaspur (C.G) (2003-2005)       |
| 2] Graduation (B.com)           | : Guru Ghasidas University       |
|                                 | Bilaspur (C.G) (1999-2002)       |
| 3] XII (M.P. Board Bhopal)      | : (1998-99)                      |
| Bharat mata H.S.Eng.Med.        |                                  |
| School, Bilaspur (Chhattisgarh) |                                  |
| 4] X (M.P. Board Bhopal)        | : (1996-97)                      |
| Bharat mata H.S.Eng.Med.        |                                  |
| School, Bilaspur (Chhattisgarh) |                                  |
|                                 |                                  |

#### **PROJECT ACCOMPLISHED:**

M.Com Level:

- Marketing Management And Customer Satisfaction With Special Reference to Kinetic Motors.
- Problem And Solution For General Insurance Plan With Special Reference To Oriental Insurance Company

## Job Details

### Previous job details 1:

| Designation       | : Customer Support Executive   |  |
|-------------------|--|--|
| Functional Area   | 1. Handling customer concerns and complaints in a timely manner.                 |  |
|                   | 2. Helping customers choose the right product for their requirements and budget. |  |
|                   | 3. Establishing a positive rapport with all clients and customers.               |  |
| Organization Name | : Etech Global Services (Gandhinagar)  |  |
| Duration          | : Sep 2022-Aug 2024  |  |

### Previous job details 2:

| Designation       | : Client Service Executive  |  |
|-------------------|---|--|
| Functional Area   | 1. Provide accurate, valid and complete information by using the right methods and tools      |  |
|                   | 2. Handle customer complaints, provide appropriate solutions and alternatives within the time |  |
|                   | limits follow up to ensure resolution.  |  |
|                   | 3. Keeps records of customer interactions, process customer accounts and file document        |  |
| Organization Name | : Medusind Solutions India Pvt.Ltd. (Ahmedabad)   |  |
| Duration          | : Aug 2019-July 2020  |  |

### Previous Job details 3:

| Designation       | : Research Associate                                       |
|-------------------|--|
| Functional Area   | 1.Data Collection  |
|                   | 2. To work on qualitative & quantitative research projects |
| Organization Name | : Azure Knowledge Corporation (Ahmedabad)                  |
| Duration          | : Mar 2018-Feb 2019  |

### Previous Job details 4:

| Designation       | : Personal Secretary To Director                          |
|-------------------|---|
| Functional Area   | 1. Dealing with the daily schedule                        |
|                   | 2. Organizing & maintaining diaries & making appointments |
|                   | 3. Arrangements of Travel & Hotels for M.D                |
| Organization Name | : Metro Estates Corporation (Pune)                        |
| Duration          | : Mar 2014-May 2015                                       |

### Previous Job details 5:

| : Executive-Accounts                                     |
|--|
| 1. Support account manager in all day today activity     |
| 2. Maintain positive relationship with agency and client |
| : Seagull Logistic (Pune)                                |
| : Feb 2012-Nov2013                                       |
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SUSHMITA ROY